

CASE STUDY

Bids Made Easy for Engineering & Consulting Firms

Client Need:

A leading engineering and civil consulting firm needed a more cost effective way to locate a parcel and assess the characteristics of the property. Since time is of the essence when working on competitive bids, this company sought a single solution that would provide them with tax maps and deeds without having to contact the county courthouse, or other agencies.

Solution:

Using RealQuest Professional, the nation's most advanced online property information search engine, the civil engineers obtained property files and tax maps through several search options. This solution enabled the client to research and map properties instantly, as well as review deed document images and tax maps for proposals.

Results:

RealQuest Professional streamlined the information gathering process, allowing the firm to focus on the specifics of the bid and spend more time uncovering the needs of their clients. According to the client, "Even though we are not real estate professionals, RealQuest Pro caters to this type of profession." Tax maps, which were difficult to attain prior to implementing this solution, are now available in electronic format and can be draped over an aerial photograph of the site to provide a better visualization of the area. Instant accesses to document images of deeds provide the client's management team with information on the parcel in question and adjoining properties.

FOR MORE INFORMATION PLEASE CALL 1-866-774-3282

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